PATEL INTEGRATED LOGISTICS LIMITED

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STANDALONE AND CONSOLIDATED AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2017

(Rs. in Lakhs)

| | | Standalone | | | | (Rs. in Lakhs) Consolidated | |
|----|---|----------------------------------|-------------|-----------------------|--------------------|------------------------------|-------------------------------|
| | Particulars | For the quarter ended | | | For the year ended | | For the year ended 31.03.2017 |
| | | 31.03.2017 31.12.2016 31.03.2016 | | 31.03.2017 31.03.2016 | | | |
| | | (Audited) | (Unaudited) | (Audited) | (Audited) | (Audited) | (Audited) |
| 1 | Revenue from Operations | | | | | | |
| | (a) Freight Earnings, Co-loading and Cargo Income | 9954.74 | 10635.18 | 12189.82 | 45011.75 | 51124.33 | 45011.75 |
| | (b) Other Operating Income | 75.54 | 35.53 | | 383.40 | 12.00 | 383.40 |
| 2 | Other Income | 110.82 | 73.52 | 183.09 | 478.27 | 265.12 | 478.27 |
| 3 | Total Revenue | 10141.10 | 10744.23 | 12372.91 | 45873.42 | 51401.45 | 45873.42 |
| 4 | Expenses | | | | | | |
| I | a) Operation cost | 8377.69 | 9000.67 | 10357.94 | 38318.37 | 43732.33 | 38318.37 |
| 1 | b) Employees benefits Expenses | 681.08 | 732.26 | 729.90 | 2913.66 | 2829.50 | 2913.66 |
| | c) Finance Costs | 181.34 | 200.50 | 215.03 | 816.90 | 902.22 | 816.91 |
| ı | d) Depreciation and amortization Expenses | 106.02 | 111.48 | 109.21 | 420.55 | 428.12 | 421.74 |
| | e) Administrative & Other Expenses | 569.71 | 624.09 | 683.62 | 2481.73 | 2402.59 | 2481.97 |
| 5 | Total Expenses | 9915.84 | 10669.00 | 12095.70 | 44951.21 | 50294.76 | 44952.65 |
| 6 | Profit before exceptional and extraordinary items and Tax (3-5) | 225.26 | 75.23 | 277.21 | 922.21 | 1106.69 | 920.77 |
| 7 | Exceptional items | | | | | | |
| 8 | Profit before extraordinary items and Tax (6-7) | 225.26 | 75.23 | 277.21 | 922.21 | 1106.69 | 920.77 |
| 9 | Extraordinary items | | | | | | |
| 10 | Profit before Tax (8-9) | 225.26 | 75.23 | 277.21 | 922.21 | 1106.69 | 920.77 |
| 11 | Tax Expense | | | | | | |
| | a) Current | 33.23 | 15.34 | 77.16 | 181.00 | 326.00 | 181.00 |
| | b) Deferred | 48.34 | 0.02 | (12.70) | 38.54 | (42.97) | 38.54 |
| | c) (Excess) / Short Provision for | | | (13.75) | | (13.75) | |
| | Taxation of earlier years | | | , i | | , , | |
| 12 | Net Profit for the period (10-11) | 143.69 | 59.87 | 226.50 | 702.67 | 837.41 | 701.23 |
| 13 | Profit attributable to minority interest* | | | - | - | | |
| 14 | Paid-up Equity Share Capital | 1588.66 | 1588.66 | 1588.66 | 1588.66 | 1588.66 | 1588.66 |
| | (Face Value of each Equity Share is Rs.10/-) | | | | | | |
| | Reserves excluding Revaluation Reserve | | | | | | |
| | (As per audited Balance Sheet of the previous Accounting Year) | | | | 9666.74 | 8834.18 | 9665.30 |
| | Earnings per share (EPS) | | | | | | |
| | Basic EPS before and after Extraordinary items for the period, for the year to date and for the previous | 0.90 | 0.38 | 1.48 | 4.42 | 5.46 | 4.41 |
| i | year (not annualised) | | | | | | |
| | b) Diluted EPS before and after Extraordinary items for | | | | | | |
| | the period, for the year to date and for the previous year (not annualised) | 0.85 | 0.36 | 1.35 | 4.18 | 4.98 | 4.17 |
| | year (not annualised) | | | | | | |

^{*}Minority interest is not applicable as the Company has only wholly owned subsidiary.

PATEL INTEGRATED LOGITICS LIMITED STANDALONE AND CONSOLIDATED AUDITED STATEMENT OF ASSETS AND LIABILITIES AS AT 31ST MARCH 2017 :

(Rs. in Lakhs)

| | | Standalo | one | Consolidated | |
|---|---|------------|------------|--------------|--|
| | | As at | As at | | |
| | | 31.03.2017 | 31.03.2016 | 31.03.2017 | |
| | | (Audited) | (Audited) | (Audited) | |
| A | EQUITY AND LIABILITIES | , , , | , , | , | |
| 1 | Shareholders' funds | | | | |
| | (a) Share capital | 1588.66 | 1588.66 | 1588.66 | |
| | (b) Reserves and Surplus | 9666.74 | 8834.18 | 9665.30 | |
| | (c) Money received against share warrants | 267.09 | 267.09 | 267.09 | |
| | Sub-total-Shareholders' fund | 11522.49 | 10689.93 | 11521.05 | |
| 2 | Share application money pending allotment | | | | |
| 3 | Minority interest* | | | | |
| 4 | Non-current liabilities | | | | |
| | (a) Long-term borrowings | 1801.83 | 1012.12 | 1801.83 | |
| | (b) Deferred tax liabilities (net) | 257.79 | 219.25 | 257.79 | |
| | (c) Other long-term liabilities | 264.23 | 280.14 | 264.23 | |
| | (d) Long-term provisions | | | | |
| | Sub-total-Non-current liabilities | 2323.85 | 1511.51 | 2323.85 | |
| 5 | Current liabilities | | | | |
| | (a) Short-term borrowings | 3782.37 | 4349.83 | 3782.37 | |
| | (b) Trade payables | | | | |
| | Total outstand dues of micro enterprises and | | | | |
| | small enterprises | | | | |
| | Total outstand dues of creditors other than micro | 1045.08 | 1301.65 | 1045.31 | |
| | enterprises and small enterprises | | | | |
| | (c) Other current liabilities | 1047.38 | 1374.14 | 1047.38 | |
| | (d) Short-term provisions | 1047.77 | 950.43 | 1047.77 | |
| | Sub-total-Current liabilities | 6922.60 | 7976.05 | 6922.83 | |
| | TOTAL-EQUITY AND LIABILITIES | 20768.94 | 20177.49 | 20767.73 | |
| D | ACCEPTEC | | | | |
| В | ASSETS | | | | |
| 1 | Non-current assets | | | | |
| | (a) Fixed assets -Tangible assets | 5188.28 | 3976.84 | 5198.97 | |
| | - Intangible assets | 7.49 | 8.13 | 7.49 | |
| | -Capital work in progress | 178.85 | 43.46 | 178.85 | |
| | (b) Non-current investments | 398.41 | 43.96 | 397.41 | |
| | (c) Deferred tax assets (net) | 576.41 | 43.70 | 377.41 | |
| | (d) Long-term loans and advances | 758.84 | 640.02 | 759.18 | |
| | (e) Other non-current assets | | | | |
| | Sub-total-Non-current assets | 6531.87 | 4712.41 | 6541.90 | |
| | | 0331.07 | 4/12.41 | 0541.50 | |
| 2 | Current assets | | | | |
| | (a) Current investments | 812.24 | 127.35 | 812.24 | |
| | (b) Inventories | | | | |
| | (c) Trade receivables | 8757.61 | 9422.30 | 8757.61 | |
| | (d) Cash and cash equivalents | 1806.38 | 2994.41 | 1806.54 | |
| | (e) Short-term loans and advances | 2829.68 | 2869.87 | 2791.33 | |
| | (f) Other current assets | 31.16 | 51.15 | 58.11 | |
| | Sub-total-Current assets | 14237.07 | 15465.08 | 14225.83 | |
| | TOTAL-ASSETS | 20768,94 | 20177.49 | 20767.73 | |

^{*}Minority interest is not applicable as the Company has only wholly owned subsidiary.

PATEL INTEGRATED LOGISTICS LIMITED STANDALONE AND CONSOLIDATED SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE QUARTER AND YEAR ENDED 31/03//2017

(Rs. in Lakhs)

| | | Standalone | | | | Consolidated | |
|----|---|-----------------------|-------------------|-------------------|--------------------|-------------------|--------------------|
| | Particulars | For the quarter ended | | | For the year ended | | For the year ended |
| | | 31.03.2017 | 31.12.2016 | 31.03.2016 | 31.03.2017 | 31.03.2016 | 31.03.2017 |
| | | (Audited) | (Unaudited) | (Audited) | (Audited) | (Audited) | (Audited) |
| 1. | Segment Revenue (net sale/income from each segment) | | | | | | |
| | a) Surface Transportation | 4231.86 | 4327.09 | 4523.46 | 18033.42 | 17630.42 | 18033.42 |
| | b) Co-loading of Air Freight | 734.41 | 835.23 | 582.58 | 2979.16 | 2450.22 | 2979.16 |
| | c) Consolidation of Cargo | 5064.01 | 5508.39 | 7083.78 | 24382.57 | 31055.69 | 24382.57 |
| | Total | 10030.28 | 10670.71 | 12189.82 | 45395.15 | 51136.33 | 45395.15 |
| 2. | Segment Results Profit/(Loss) before tax and interest from each segment) | | | | | | |
| | a) Surface Transportation | 421.09 | 355.37 | 363.57 | 1651.14 | 1761.95 | 1651.14 |
| | b) Co-loading of Air Freight | 67.33 | 69.86 | 47.07 | 248.78 | 194.03 | 248.78 |
| | c) Consolidation of Cargo | 281.46 | 259.93 | 403.79 | 1322.70 | 1754.71 | 1322.70 |
| | Total | 769.88 | 685.16 | 814.43 | 3222.62 | 3710.69 | 3222.62 |
| | Less: (i) Interest | 181.34 | 200.50 | 215.03 | 816.90 | 902.22 | 816.91 |
| | (ii) Other un-allocable expenditure net of un-allocable | 363.28 | 409.43 | 322.19 | 1483.51 | 1701.78 | 1484.94 |
| | income | | | | | | |
| | Total Profit / (Loss) Before Tax | 225.26 | 75.23 | 277.21 | 922.21 | 1106.69 | 920.77 |
| 3. | Segment assets | 10140.02 | 0205.24 | 0500.61 | 10140.02 | 0.500 61 | 10140.02 |
| | a) Surface Transportation b) Co-loading of Air Freight | 10149.03 837.65 | 9295.24 989.54 | 8599.61 691.03 | 10149.03 837.65 | 8599.61 691.03 | 10149.03 837.65 |
| | c) Consolidation of Cargo | 7055.53 | 7086.38 | 7218.10 | 7055.53 | 7218.10 | 7055.53 |
| | d) Others- Unallocated | 2726.73 | 3075.03 | 3668.75 | 2726.73 | 3668.75 | 2725.53 |
| | | 2720.73 | 3073.03 | 3000.73 | 2720:73 | 3000.73 | 2720.00 |
| 4. | Segment Liabilities | 1260.20 | 4020.20 | 1252.12 | 4260.20 | 1252.12 | 12(0.20 |
| | a) Surface Transportation b) Co-loading of Air Freight | 4368.38 48.90 | 4020.20 46.61 | 4252.13 68.88 | 4368.38 48.90 | 4252.13 68.88 | 4368.38 48.90 |
| | c) Consolidation of Cargo | 3325.59 | 3568.61 | 3820.82 | 3325.59 | 3820.82 | 3325.59 |
| | d) Others- Unallocated | 1503.58 | 1226.90 | 1345.73 | 1503.58 | 1345.73 | 1503.82 |
| | d) canons chambouned | 1000100 | 1220.50 | 10 10170 | 1868.86 | 10.101.0 | 1000.02 |
| 5. | Capital Employed (Segment assets-Segment Liabilities) | | | | | | |
| | a) Surface Transportation | 5780.65 | 5275.04 | 4347.48 | 5780.65 | 4347.48 | 5780.65 |
| | b) Co-loading of Air Freight | 788.75 | 942.93 | 622.15 | 788.75 | 622.15 | 788.75 |
| | c) Consolidation of Cargo | 3729.94 | 3517.77 | 3397.28 | 3729.94 | 3397.28 | 3729.94 |
| | d) Others- Unallocated | 1223.15 | 1848.13 | 2323.02 | 1223.15 | 2323.02 | 1221.71 |
| | | | | | | | |
| | Total | 11522.49 | 11583.87 | 10689.93 | 11522.49 | 10689.93 | 11521.05 |

NOTES:

- 1. The financial results of the Company for the year ended March 31, 2017 have been audited by the statutory auditors of the Company. The above results have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their meeting held on 26th May 2017.
- 2. The Companies (Indian Accounting Standards) Rules, 2015 (IND-AS Rules) are not applicable to the Company for the financial year 2016-17.
- 3. With the demonetisation effective November 8, 2016 the Company has observed short term impact of fall in net sales/income from Operations as well as profit for the financial results under consideration.
- 4. The Board of Directors have recommended a Dividend of ₹.0.50/- per share i.e. 5 % on Equity Share Capital of the Company for the year ended 31st March, 2017.
- 5. Out of the total proceeds of Rs.10.72 crore from preferential issue of Equity Shares/Warrants, the Company has utilized Rs.4.84 crore during the quarter ended 31st March 2017 and total utilization till 31st March 2017 is Rs.5.18 crore. The money is utilized for giving loan and capital to its wholly owned subsidiary for e-com logistic set up and for acquisition of land of 2.20 acre on 99 years term lease basis at Bangalore allotted by Karnataka Industrial Areas Development Board for expanding warehousing business.
- 6. The figures in respect of standalone results for the quarter ended 31st March 2017 are the balancing figures between the audited figures for the full financial year up to March 31, 2017 and the unaudited published year to date figures up to December 31, 2016, which were subjected to limited review
- 7. This being the first year of preparation of Consolidated Financial Statements, previous year consolidated figures are not given.
- 8. Previous period's and year's figures have been recast / restated wherever necessary.

By Order of the Board
For PATEL INTEGRATED LOGISTICS LIMITED

PLACE : MUMBAI
DATE : 26.05.2017

(AREEF A. PATEL)
EXECUTIVE VICE-CHAIRMAN